



Sales Pursuit: Get Ready to Grow

We find needles in the haystack. Many companies have solid leads in their possession, but lack the time or tools to follow up.

A dedicated professional will support your team so you can reach more qualified leads. We help you create a process for professional and consistent follow up. Using your existing leads database, we contact and engage leads that may have slipped through the cracks.

With Sales Pursuit from Vast Results, you get:

An organized lead database that's ready for selling

A bigger pipeline and reliable contact information for your leads

Consistent, professional nurturing for your leads

Follow up on leads from previous sales people or events

Transparent, well-documented activity and a collaborative, team approach to selling

Regular feedback about what's working and what's not

Vast Results has **over 40 years** of sales, marketing and management experience. In addition, we bring drive, professionalism and, most importantly, results to your company.

ABOUT VAST RESULTS

Vast Results brings energy, experience and persistence to companies that don't have time to consistently follow up with or build their sales pipeline. We do the time-consuming parts of the sales process really well, so our clients can focus their time and energy on the things they do best. Together, we get to "YES."